

PAST PRESIDENTS

Prior to 1935 - Years Not Available

A. P. Cole, Pittsburgh
J. W. Eckwart, Chicago
Samuel Knighton, New York
C. B. Nieman, Cincinnati
B. H. Wunder, New York
W. J. Peterson, Chicago

1934 - 1935 George R. Flack, New York, NY
1935 - 1937 S. Gartland Horan, Philadelphia, PA
1937 - 1938 Phil Orth, Jr., Milwaukee, WI
1938 - 1939 W. P. Tanner, New York, NY
1939 - 1940 H. J. Albrecht, St. Louis, MO
1940 - 1941 J. Moss Myers, Jr., Baltimore, MD
1941 - 1942 A. J. Palermo, New Orleans, LA
1942 - 1944 Frank T. Herbert, Chicago, IL
1944 - 1946 James R. Affleck, Philadelphia, PA
1946 - 1947 William A. Pittman, Cleveland, OH
1947 - 1948 J. A. Mac Nair, New York, NY
1948 - 1949 Earl E. Dusenbery, Des Moines, IA
1949 - 1950 Harry W. Larsen, Chicago, IL
1950 - 1951 Julius A. Zimmerman, St. Louis, MO
1951 - 1952 Walter E. Sands, Boston, MA
1952 - 1953 Victor Wintermantel, Pittsburgh, PA
1953 - 1955 Herbert H. Lang, New York, NY
1955 - 1956 Thomas F. Dusenbery, Des Moines, IA
1956 - 1958 Robert F. Schoedler, Chicago, IL
1959 - 1960 J. Ross Myers, III, Baltimore, MD
1960 - 1961 John Crumbling, Philadelphia, PA
1961 - 1962 Ernest G. Brehm, Sr., New York, NY
1962 - 1964 William Giltenboth, Pittsburgh, PA
1964 - 1965 Reuben D. Wax, Detroit, MI
1965 - 1966 George Fenster, New York, NY
1966 - 1968 Harold G. Gardner, Indianapolis, IN
1968 - 1970 Franklin Oakes, Chicago, IL
1970 - 1971 Frank Serio, Baltimore, MD
1971 - 1973 Richard J. Mizgorski, Pittsburgh, PA
1973 - 1975 Michael La Rosa, New York, NY
1975 - 1977 Frank Sands, II, Boston, MA
1977 - 1978 Don Saluti, Philadelphia, PA
1978 - 1980 Ray Pinzkowski, Pittsburgh, PA
1980 - 1982 Ernest Brehm, Jr., New York, NY
1982 - 1984 Al C. Conolly, Pennsauken, NJ
1984 - 1986 Stuart Zimmerman, St. Louis, MO
1986 - 1988 Timothy Thompson, Enfield
1988 - 1991 Gary A. Gardner, Indianapolis, IN
1991 - 1993 Theodore P. Heim, Sr., New York, NY
1993 - 1995 George R. Ruhl, III, Hanover, MD
1995 - 1997 Earl P. Koerner, Jr., New Orleans, LA
1997 - 2001 David Scruggs, Sr., Little Rock, AR
2001 - 2003 J. Gerard Burns, St. Louis, MO
2003 - 2005 Robert A. Olender, Jackson, MI
2005 - 2007 G. Timothy Dove, Canfield, OH
2007 - 2009 Scott Panton, Taunton, MA
2009 - 2011 Theodore Heim Jr., N. Lindenhurst, NY
2011-2013 Erin M. Ruhl, Hanover, MD

PAST CONVENTIONS

Date	Resort	Location	President
1961		Pittsburgh, PA	J. Crumbling
1962		Detroit, MI	E. Brehm, Sr.
1963		Buffalo, NY	W. Giltenboth
1964		New York, NY	W. Giltenboth
1965		Washington, DC	R. Wax
1966		Chicago, IL	G. Fenster
1967		Atlantic City, NJ	H. Gardner
1968		San Juan, PR	H. Gardner
1969	Royal Hawaiian	Honolulu, HI	F. Oakes
1970		Nassau, Bahamas	F. Oakes
1971		New Orleans, LA	F. Serio
1972		Miami, FL	R. Mizgorski
1973	Biltmore	Phoenix, AZ	R. Mizgorski
1974		Bermuda	M. LaRosa
1975	Biltmore	Phoenix, AZ	M. LaRosa
1976		Key Biscayne, FL	F. Sands, II
1977	La Costa	Carlsbad, CA	F. Sands, II
1978	Innisbrook	Palm Harbor, FL	D. Saluti
1979		Maui, HI	R. Pinzkowski
1980	Marriott Camelback	Scottsdale, AZ	R. Pinzkowski
1981	Grenelefe Resort	Haines city, FL	E. Brehm, Jr.
1982	Rancho Las Palmas	Palm Springs, CA	E. Brehm, Jr.
1983	Marriott	Marco Island, FL	A. Conolly
1984	Biltmore	Phoenix, AZ	A. Conolly
1985	The Breakers	Palm Beach, FL	S. Zimmerman
1986	Hyatt	Maui, HI	S. Zimmerman
1987		Hilton Head, SC	T. Thompson
1988	Rancho Las Palmas	Palm Springs, CA	T. Thompson
1989	Sawgrass	Jacksonville, FL	G. Gardner
1990	The Ritz Carlton	Laguna Beach, CA	G. Gardner
1991	Biltmore	Phoenix, AZ	G. Gardner
1992	The Registry	Naples, FL	T. Heim, Sr.
1993	Westin Maui	Maui, HI	T. Heim, Sr.
1994	Ritz Carlton	Palm Beach, FL	G. Ruhl, III
1995	La Costa	Carlsbad, CA	G. Ruhl, III
1996	Hyatt Gainey Ranch	Scottsdale, AZ	E. Koerner, Jr.
1997	The Renaissance	St. Thomas, VI	E. Koerner, Jr.
1998	Baca Raton Resort	Boca Raton, FL	D. Scruggs, Sr.
1999	The Princess	Scottsdale, AZ	D. Scruggs, Sr.
2000	The Ritz Carlton	Naples, FL	D. Scruggs, Sr.
2001	The Ritz Carlton	Cancun, Mexico	D. Scruggs, Sr.
2002	Hyatt Grand Champ	Palm Springs, CA	J. Burns
2003	The Ritz Carlton	Palm Beach, FL	J. Burns
2004	LaPlaya	Naples, FL	R. Olender
2005	Sonesta	Key Biscayne, FL	R. Olender
2006	Don CeSar	St. Pete Beach, FL	T. Dove
2007	Biltmore	Phoenix, AZ	T. Dove
2008	Wyndham Rio Mar	Rio Grande, PR	S. Panton
2009	LaPlaya	Naples, FL	S. Panton
2010	Cheeca Lodge	Islamorada, FL	T. Heim Jr.
2011	The Ritz Carlton	Amelia Island, FL	T. Heim Jr.
2012	The Ritz Carlton	Key Biscayne, FL	E. Ruhl
2013	The Phoenician	Scottsdale, AZ	E. Ruhl
2014	The Ritz Carlton	Naples, FL	

WILSON P. TANNER / HAROLD G. GARDNER
AWARD HONOREES

The “Wilson P. Tanner Award” was established in 1991 by the Board of Directors of The National Association of Flour Distributors to honor a past or current member of the association for contributions to the organization above and beyond the norm. In 2001, the award name was enhanced to include the recognition of the significant services provided by Harold G. Gardner.

1993	Harold G. Gardner
1995	Al C. Conolly
1995	Richard J. Mizgorski
1996	Frank A. Serio
1998	Jules A. Zimmerman
1998	Ernest Brehm, Jr.
2000	Theodore Heim, Sr.
2006	Gary A. Gardner

MEMBERSHIP

Any individual engaged in the Flour Industry, or allied thereto, may become a member of this corporation. Fiscal year and membership is from August 1st through July 31st.

ANNUAL CONVENTION

Wednesday - Sunday the week following Mother's Day.

PURPOSE

The purposes of this organization are to foster trade and commerce and the interests of those having a common trade, business, financial or professional interest, to secure freedom from unjust or unlawful exaction's, to procure uniformity and certainty in the customs and usage's of trade and commerce, and of those having a common trade, business, financial or professional interest; to settle and adjust differences between its members and others, and to promote a more enlarged and friendly intercourse among businessmen to advance the civic, commercial, industrial and agricultural interest of the territory where the corporation is situate and of the territories of its various members; to promote the general welfare and prosperity of such territories and to stimulate public sentiment to those ends; to provide such civic, commercial, industrial, agricultural and social features as will promote these purposes; and to do any other act or thing incidental to or connected with the foregoing purposes or in advancement thereof.

ETHICAL STANDARDS

The NAFD values the interchange among our members and within the industry. During those communications we must steadfastly avoid any discussions that may violate our high ethical standards and our legal obligations. Accordingly, please understand that we cannot

- discuss current or future prices, generally or specifically.
- discuss price elasticity or responses to price volatility.
- discuss pricing procedures.
- discuss standardizing or stabilizing prices.
- discuss discounts, deals, promotions, or any general or specific reductions in them.
- discuss terms or conditions of sale or promotion, including credit matters.
- discuss profits, margins or costs.
- discuss limitations or reductions in manufacturer or output of any product.
- discuss new product offerings or limitations in sales of existing products.
- discuss controlling sales or allocating markets (geographic or customer) for any product.
- discuss selection, classification, rejection or termination of customers or classes of customers.
- discuss refusing to deal with any company, because of its pricing or distribution practices or for any other reason.

Each NAFD member must honor our organization's and our companies' obligation to follow all legal and ethical business guidelines.

2011 Contributors and Sponsors

The following companies have made additional contributions to help sponsor our Wednesday and Thursday night Social Events and the beverages provided on the Golf Course and at Volleyball. Thank you for your continuing support.

Allied Companies

American Almond Products Co, Inc.

Bake'n Joy Foods

Bakers Elements

Barry Callebaut

Byrnes & Kiefer Co

Caravan Ingredients

CSM Bakery Products NA

CSM - Best Brands

Dawn Food Products Inc.

Efco Products, Inc.

Food Scene, Inc.

General Mills/Pillsbury

Guittard Chocolate Company

I. Rice & Co. Inc.

Lallemand-American Yeast Sales

Lawrence Foods, Inc.

Lesaffre Yeast Corporation

Michael Foods

Sosland Publishing Company

The Lucks Company

The PROgram

Ventura Foods, LLC.

Miller Companies

ADM Milling

Bay State Milling

Cereal Food Processors

ConAgra Foods

General Mills

Horizon Milling

King Arthur Flour Company

North Dakota Mill

National Association of Flour Distributors

93rd ANNUAL CONVENTION

MAY 16 – 20, 2021

The Ritz-Carlton

Key Biscayne, Florida

BUSINESS & SOCIAL PROGRAM

(Locations and events subject to change)

WEDNESDAY, MAY 16

- * 9:00 – 12:00 PM Board Meeting – Osborn
(Continental @ 8:00 AM)
- * 1:30 – 4:30 PM Registration (Drawing Room)
- * 6:00 – 7:00 PM New Member Reception –
(North Pool - New Members
& Board – By Invitation Only)
- * 7:00 – 10:00 PM Welcome Reception & Buffet
Dinner – (Dune)

THURSDAY, MAY 17

- * 7:30 AM Continental Breakfast
(Ballroom Foyer B)
- * 9:00 – 10:30 AM Spouse, Significant Other -
Continental Breakfast – (TBD)
- * 8:30 AM General Session – (Ballroom)
 - o Call to Order/Pledge of Allegiance – *Dominic Valente, 1st VP*
 - o Welcome – *Gerard Burns - Chairman*
 - o Message from the President – *Erin Ruhl - President*
 - o Treasurer's Report – *Steve Tardella – Sec/Treas*
 - o In Memoriam – *Dominic Phillip Zilka Jr. - 2nd VP*
 - o New Member Introduction – *Phillip Zilka Jr.*
 - o Speaker Introduction – *Dominic Valente, 1st VP*
- * 9:00 AM Speaker (TBD)
- * 10:15 AM Coffee Break
- * 10:30 AM Speaker ~ Continued
- * 12:00 Noon Adjournment
- * 2:00 – 3:30 PM Volleyball (Beachfront)
- * 7:00 – 10:00 PM Reception & Buffet Dinner
(North Pool)
- * 7:00 – 10:00 PM Entertainment – TBD

FRIDAY, MAY 18

- * 8:00 AM Continental Breakfast (Ballroom Foyer B)
- * 8:45 AM General Session – (Ballroom)
- * 8:45 AM Speaker – Alan Beaulieu – Eco-Trends
- * 10:00 AM Coffee Break
- * 10:15 AM Speaker – Continued
- * 11:45 AM Adjournment
- * 11:45 AM Golfer’s Lunch (Golfers’ Only - TBD)
- * 1:00 - 5:30 PM Activities (Golf - Shotgun Start)
- * Evening Dinner on Your Own

SATURDAY, MAY 19

- * 8:00 AM Continental Breakfast (Ballroom Foyer B)
- * 9:00 AM Speaker – Paul Myers - Connell Company - Plaza Ballroom
- * 10:15 AM Coffee Break
- * 10:30 AM Speaker – Continued
- * 11:15 AM General Meeting
 - o Board of Directors Report – G. Gerard Burns
 - o Intro of Standing Committees – Erin M. Ruhl
 - o Standing Committee Reports
 - o Election of Officers & Board Members (if applicable)
 - o Unfinished Business
 - o New Business
 - o Installation of Officers & Board (if applicable)
- * Adjournment
- * 12:00 – 12:30 PM Board of Directors Meeting (
- * 6:00 – 6:45 PM Cocktail Reception
- * 7:00 – 7:30 PM Awards & Presentations (Ponce de Leon)
- * 7:30 – 10:30 PM Dinner Banquet/Entertainment (Ponce De Leon) TBD
 - o Welcome - 1st Vice President - Dominic Valente
 - o Introductions - Chairman J. Gerard Burns
 - o Board of Directors Introductions – Gerard Burns
 - o Contributors & Sponsors Introductions - President Erin M. Ruhl
 - o First Vice President – Dominic Valente
 - o Golf & Volleyball Awards
 - o New Member Introductions – Erin M. Ruhl

NAFD MILESTONES

- 1919 National Association of Flour Distributors formed by local flour clubs (sold flour only) from 10 cities – Baltimore, Chicago, Cincinnati, Cleveland, Nashville, Milwaukee, New York, Philadelphia, Pittsburgh & St. Louis.
- 1940 First publication of “The Flour Distributor.”
- 1941 First use of “Cooperation between Mills and Distributors through Mutual Understanding.”
- 1944 Members encouraged to sell products other than flour.
- 1947 Convention attendance of 275 in New York. Voted to hold future conventions the week after Mother’s Day.
- 1948 First time a name change was proposed as members were handling products other than flour.
- 1955 Rapid growth of bakery mixes and perceived direct competition from mills leads more distributors to sell bakery mixes.
- 1957 1ST Vice President placed in charge of convention.
- 1958 First Interim Board Meeting.
- 1963 New Constitution & By-Laws developed. President given the authority to select the next convention site.
- 1964 Added a day to the convention, making it two days in length.
- 1967 First year NAFD assumed responsibility for convention. Prior to this, the local flour club held this responsibility.
- 1968 First convention held at a resort and outside the USA, San Juan.
- 1969 50th convention held in Hawaii. Rooms cost \$50.00 per night.
- 1975 Board of Director Members, Ernest Brehm, Sr., Ernest Brehm Jr. and Frank A. Serio incorporate the National Association of Flour Distributors as a Domestic Not-for-Profit Corporation in Westchester County, NY.
- 1976 Began offering discount for pre-registering.
- 1977 Association re-organized as an “individual member” organization. Speaker, Earl Butz, former Secretary of Agriculture.
- 1978 Passed a new Constitution & By-Laws. Women can serve on the board if they are running their business. Added third day to the convention.
- 1981 Established and hired Executive-Secretary, Ray Pinczkowski. Registration fees increased by 40% to continue goal of “first class” conventions.
- 1982 Refund policy established.
- 1984 Fiscal year changed from May to July. Allied members request to contribute funds toward success of convention. Flour Millers already contributing for first night.
- 1985 After 24 years on the board and 13 years as Chairman, Harold Gardner requests not to be nominated again. Dick Mizgorski first member bestowed honorary membership for outstanding contributions to the success of the NAFD.
- 1987 Board voted to become affiliated with the National Association of Wholesaler-Distributors. Harold Gardner secured for position of Executive-Secretary. Allied

- contributions accepted and earmarked for 2nd night of convention.
- 1988 250 attend convention, second highest in history of NAFD. Added a third dinner as part of registration.
- 1989 Established categories for membership – Distributor, Flour Mills, Manufacturers, Publishers, Flour Clubs and Brokers. Distributors must derive 60% of business from distribution of products other than those of their own manufacture.
- 1991 Established “The Wilson P. Tanner Award.” Ray Pinczowski extended honorary membership. Six flour companies contributed toward the Wednesday night activities. Twenty-one manufacturers contributed toward the Thursday theme night.
- 1992 250 attend convention. Including spouses, 107 distributors, 74 manufacturers, 37 flour millers, 17 publishers, 10 brokers and 5 non-members. Compass Group approved as professional group to replace retiring Executive-Secretary.
- 1993 Gary Gardner elected as Chairman. Insurance committee received approval to cover the association. Harold G. Gardner first Wilson P. Tanner Award recipient. \$5000 donated to in his name to RBA’s *Building Tomorrow’s Bakers’* program.
- 1994 Ted Heim, Sr. elected as Chairman. Ernie Brehm Jr., Al Connolly, Harold Gardner, and Frank Serio extended honorary membership in recognition for years of service. \$2500 donated to *Bread Bakers of America* in their name.
- 1996 Changed motto to “Cooperation between Manufacturers and Distributors through Mutual Understanding.”
- 1997 Gary Gardner elected as Chairman. Board approved adding one manufacturer and one miller member to the Board of Directors. Reorganization Committee proposes to eliminate directors at-large, flour club directors and regional directors and replace with nine non-geographical members elected to two year term.
- 1998 Donated \$2500 to Bread Bakers’ Guild in the names of Wilson P. Tanner Award recipients, E. Brehm, Jr. and J. Zimmerman.
- 1999 First year that nine non-geographical directors are elected.
- 2001 Establish 50% registration fee for distributor first time convention attendees to encourage increased distributor attendance. Allied & Miller Board Members responsible for marketing, contacting, seeking and collecting voluntary contributions from their constituents. Wilson P. Tanner Award revised to honor and include Harold G. Gardner. (Wilson P. Tanner/Harold G. Gardner Award)
- 2002 New *Officers Manual* developed by President J. Gerard Burns. New *Convention Evaluation* developed by 2nd VP, G. Timothy Dove.
- 2003 Website developed and initiated – www.thenafd.com by Sec/Treas., Scott W. Panton. Stuart Zimmerman bestowed honorary membership.
- 2005 Ted Heim Sr. bestowed honorary membership.

- 2006 Gary A. Gardner is the first recipient of the Wilson P. Tanner/Harold G. Gardner Award since his father's name was added in recognition for his service to the NAFD.
- 2007 Compass Group resigns as Executive Secretary after 14 years of service. Nine board members are elected to staggered terms that will initiate the new three year board member term.
- 2008 Association Services USA hired to perform duties of Executive Secretary.
- 2009 Gary A. Gardner requests not to be considered for re-election as Chairman after serving 13 years. R. David Scruggs, Sr. elected as Chairman of the Board.
- 2010 Gary A. Gardner bestowed honorary membership.
- 2011 Erin M. Ruhl elected first female president in the 93 year history of the NAFD. G. Gerard Burns elected chairman of the Board of Directors.